

**We are hiring!**



It is an exciting time at Marcryst International due to growth and expansion and therefore we are seeking to appoint a full time

## **Area sales Manager North West & North Wales**

### **The Job**

Marcryst are European leaders and manufacturers of Diamond Drilling, Cutting and Grinding Solutions. We are technology leaders and continually innovate. We passionately believe in giving our customers the opportunity to “Experience the Difference” with our innovative products through professional consultative selling. Trading for 40 Years we have a product and service offering second to none all backed up by experienced support staff and systems.

- **Grow sales through showing the difference:** Fully support customers with live product demonstrations, product training, technical advice, end user support and store all concept enhancing the brand reputation for excellence
- **New accounts:** Identify and develop new accounts that want to promote premium branded products as part of their strategy
- **Relationship Management:** Build and nurture relationships on all levels helping them find the most suitable solutions for their target groups
- **Competitor Analysis:** Regularly report on competitors’ activities and market development trends

### **The Person**

The ideal candidate will have:

- A passion for technical tools
- Effective analysis, time management and planning skills are essential
- Sales experience in a B2B account management role
- Strong communication and interpersonal skills
- A developed ability to think and act commercially
- A thirst to learn and challenge yourself coupled with a strong team ethic
- Flexibility to travel throughout the UK
- Experience in selling premium brand products and business growth proposals to our client base

### **The Offer**

The opportunity to work responsibly within a successful international company to become an integral and valuable team member, a long term career. Competitive salary plus an excellent opportunity to be part of and drive the future direction of Marcryst.

### **Applications**

To apply for this position please email: [mandy.pownall@marcryst.com](mailto:mandy.pownall@marcryst.com) or write to us with your C.V to:

Mandy Pownall, Marcryst International, Marcryst House  
Kirk Sandall Industrial Estate, Doncaster, DN3 1QR

### **Marcryst International**

Marcryst international is an award winning family run B2B company. Our headquarters are in Doncaster with subsidiary companies in Germany, Switzerland and Asia. Since our formation in 1979, we have single-mindedly followed one ambition:

**To be the innovators and technology leaders in diamond drilling tools: Cutting, Grinding and Drilling.**

**We support our tools with genuine services and guarantees**